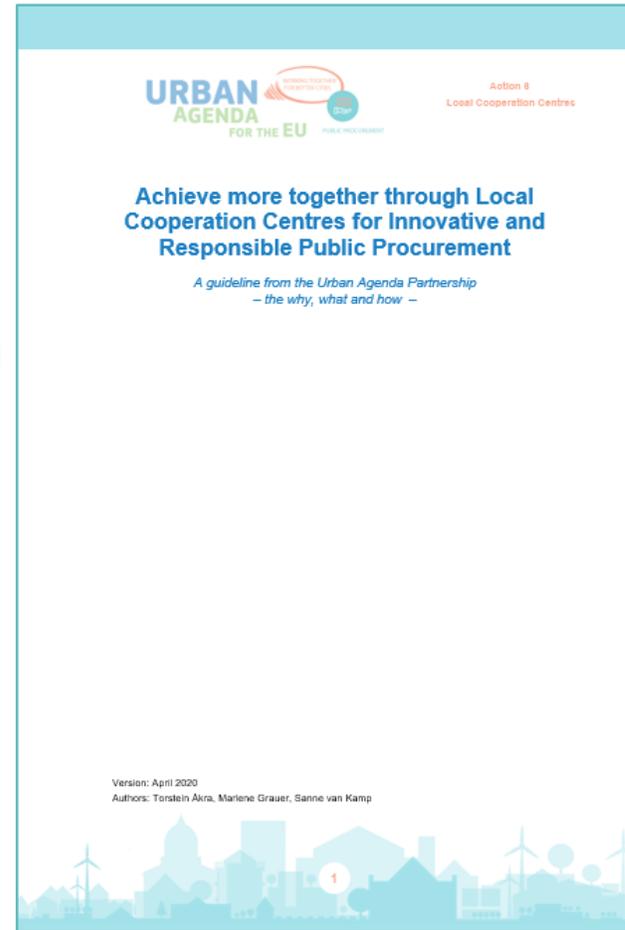


# Better Knowledge Action

## “Local Cooperation Centres for Innovative and Responsible Public Procurement”

Sanne van Kamp, city of Haarlem  
Partnership on Public Procurement

# Better Knowledge “Local Cooperation Centres”



## Steps

- Orientation paper
- Action plan
- Implementing plan
  - Map existing initiatives and collect good practices
  - Compile a list of possible testcases
  - Set up and carry out a questionnaire
  - Study visits
  - Analyse data
  - Draw up a guideline
  - Testing & perfecting
  - Final document
- Dissemination
  - E-learning tool
  - Formal launch in October 2020

# A structured approach

- **Action plan was the fundament of implementation**
  - Focus on the process
- **Contact**
  - 4 live meetings per year to discuss progress
  - In between conference calls
  - Study visits
- **Working arrangements**
  - Agree in unison
  - Shared workload

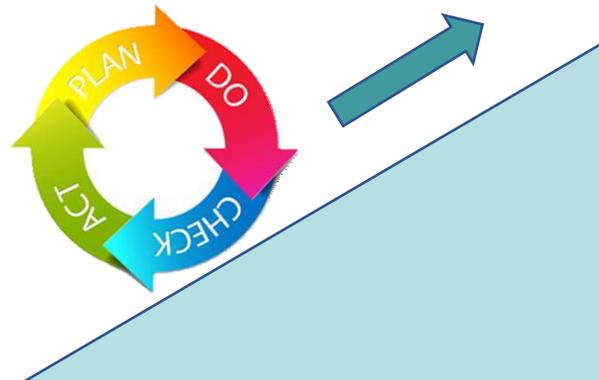


# The good and the we-could-have-done-it-better

- **Process**
  - Clear and precise action plan: existing initiatives, questionnaire, good practices, study visits
  - Professionals in action group, gap was filled by expert
  - We should have started with Why How What ([https://www.youtube.com/watch?v=4KV\\_BDIhRJY](https://www.youtube.com/watch?v=4KV_BDIhRJY))
- **Flexibility was needed**
  - Life intervened sometimes (work, family, illness)
  - Involve and present new partners
- **Live meetings were more effective than online or by phone**
- **Communication: respect was key**
  - Differences in preferred communication & expression
  - Confidence in each other's expertise, competences and commitment
  - Sometimes we had to agree to disagree

# In conclusion

- Keep in mind why you are working together (Partnership and Action)
- Know your people, respect them and use them
- Take your time: be flexible, yet firm
- Embrace cultural & personal differences
- Invest in good atmosphere
- Plan, do, check, act for continuous improvement



# Thank You!