

EIB Financing for Social and Affordable Housing

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Presentation Outline

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The EU bank



- Natural financing partner for the EU institutions since 1958
- Around 90% of lending is within the EU
- Shareholders: 28 EU
 Member States

Investing in Europe's growth



The EIB at a glance

- Largest multilateral lender and borrower in the world
- Some 450 projects each year in over 160 countries
- Headquartered in Luxembourg and 33 local offices
- Around 2 900 staff:
 - Not only finance professionals, but also engineers, sector economists and socio-environmental experts
 - More than 50 years of experience in financing projects



We focus on our key priorities



ENVIRONMENT

EUR 16.7bn



INFRASTRUCTURE

EUR 18bn



INNOVATION

EUR 13.8bn



SME

EUR 29.6bn

2017 TOTAL LENDING EUR 78.16bn



EIB: An active partner in the EU Urban Agenda

- As the EU Bank, EIB lending is guided by EU policies and priorities
- EIB lending guided by ministerial meetings (especially Bristol 2005, Leipzig 2007, Toledo 2010, Riga 2015)
- EIB participated in the EU Urban Agenda process and associated Partnerships that resulted in the Pact of Amsterdam on 30 May 2016
- EIB participated in Habitat III



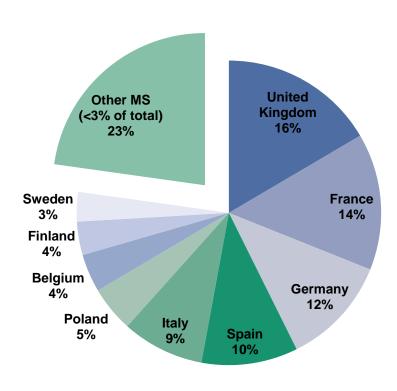
EIB Financing Tools for the Urban Sector

Instrument	Key Features
Investment Loans	 Direct loan for a specific investment project or programme Usually > EUR 100m project cost All investment components identified / appraised up front
Framework Loans (FL) direct to a City	 Loan to a city, usually > 75,000 people, > EUR 100m Finances a 3-5 year time slice of the City investment programme Multi-sector investments (down to EUR 1-2 million) meeting defined criteria but not finally prepared at time of signing
FL via an Intermediary	 Facility for financing smaller municipalities Relies on a good intermediary which applies financing criteria agreed with EIB
Equity Funds	 Investment into an urban development, infrastructure fund or brownfield fund Targeted investment criteria leading to new investment



EIB Urban Lending by MS: Total € 94.6bn (2011-2015)

EU Member States	No. Operations	Total Lending (EUR M)
Austria	12	1,770.76
Belgium	44	3,823.26
Bulgaria	8	457.21
Croatia	15	1,002.07
Cyprus	18	622.38
Czech Republic	14	1,233.35
Denmark	4	759.73
Estonia	16	383.83
Finland	32	3,356.52
France	170	13,745.32
Germany	62	10,978.55
Greece	31	1,678.52
Hungary	43	2,376.60
Ireland	21	1,830.25
Italy	86	8,264.74
Latvia	4	2,789.97
Lithuania	2	222.18
Luxembourg	10	611.05
Malta	1	40.00
Netherlands	7	1,219.06
Poland	116	4,601.42
Portugal	21	1,544.80
Romania	10	1,046.11
Slovakia	4	1,009.11
Slovenia	6	935.66
Spain	160	9,678.65
Sweden	31	2,970.74
United Kingdom	110	15,651.31



Numbers represent EIB lending in the EU



EIB Social Housing lending supported EUR 13.8 billion total investment in 5 years

Slovenia

1.22%

Slovakia

0.11%

Portugal

2.79%

Romania

1.77%

Poland

7.36%

Sweden 4.87%

United Kingdom

14.69%

Belgium 5.93%

France

6.26%

Germany

9.20%

.Greece

2.23%

Hungary

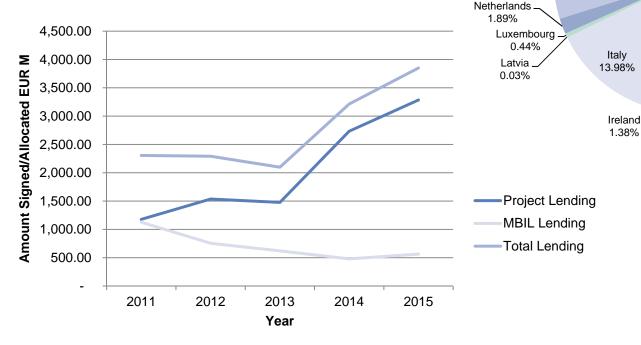
2.34%

Spain

14.22%

Why does the EIB contribute?

- Social and affordable housing are key to integrated urban development, an EIB priority
- Contribute to inclusive growth
- Contributes to social and economic cohesion by enabling balanced growth





Austria

3.07%

Bulgaria

.0.05%

Croatia

0.51%

Cyprus

0.79%

_Czech Republic

1.20%

Denmark

0.14%

.Estonia

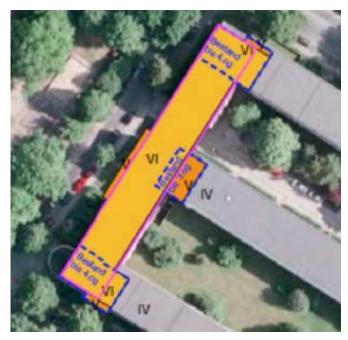
0.13%

Finland 3.41%

Loans to Housing Companies: Social housing in Hamburg (Rungestieg)

- Retrofitted housing with additional new construction including space for community/social activities on the ground floor
- Care services for elderly / disabled tentants
- EE KfW 70 standard





 In 2015 EIB signed a second loan with the city's social housing company SAGA GWG to finance integrated social and affordable housing across Hamburg.



Poland Affordable Housing – EIB funding via a major National Development Bank

- EIB funding approved for a framework loan targeting affordable housing schemes
- Intermediated by BGK, Poland's development bank
- On-lending to TBS's (public housing enterprises) across Poland
- Incentivises schemes which optimise energy efficiency, revitalisation, affordability etc via scoring system and call for applications





Barcelona Social Housing – EFSI funding to a Social Housing Municipal Company

Construction of approximately 2,200 social housing units with ancillary infrastructure for rent in the city of Barcelona

The project contributes to the alleviation of current shortages in social housing supply in Barcelona and to the overall urban regeneration of designated areas.

EFSI guarantee



EIB advising

• EIB – lending, blending and advising

Activity	EIB contribution
EIB Advisory Hub	 Advice on project development to support the Investment Plan for Europe
JASPERS	 Advice to support better project preparation for European Structural and Investment Fund projects JASPERS support to resolve horizontal questions affecting a sector or projects across several member states JASPERS Networking Platform building a knowledge base
EIB advisory instruments benefiting cities	 EPEC – European PPP Expertise Centre ELENA – European Local Energy Assistance FI-Compass to support development of Financial Instruments
EIB direct contribution	 EIB experts present at sectoral meetings, workshops EIB to engage with most or all Urban Agenda partnerships
EIB funding	 EIB funding for research and development, innovation in the public and private sectors EIA TA support for consultants and advisors



